



Metodo laser (Italian Edition)

Gianni Simonato

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(Sottotitolo) Surfare sulle onde del cambiamento

Il segreto del successo è: cominciare!

Chi vorresti essere? Orso in letargo, Toro seduto, Leone in caccia o Indiana Jones? Scopri il tuo profilo col Metodo LASER. Lavorare con le persone ed ottenere il meglio è compito di ogni Leader che ha a che fare con i profili dell'Orso in letargo o di Indiana Jones. Persone brave, magari. Ma è sufficiente oggi essere solo bravi? E se da brave le portassimo ad eccellenti, come cambierebbero i risultati? Mai come in questi periodi le persone sono un acceleratore per ottenere risultati. La parola chiave del terzo millennio sembra essere "risultato", "prestazione". Ma non nel prossimo futuro, bensì subito, ora. È una richiesta incessante di produrre risultati immediati, a tutti i livelli, in maniera veloce. Tutto sembra veloce, più veloce di quanto possiamo immaginare. Velocità nel produrre, velocità nel vendere, velocità nel pensare, velocità nel cambiare prodotti, negozio, fornitore, cliente. C'è la corsa a chi è più veloce e a chi fa di più e meglio. I migliori sconti, le migliori offerte. Tutto è in vendita, dappertutto, in maniera velocissima. I giornali sono superati dagli stessi lettori che acchiappano le notizie e le mettono in rete. Si rincorrono risultati per creare il telefonino più leggero, il portatile più sottile, la app più performante. Si rincorrono risultati per stabilire nuovi record, nuovi standard, nuovi metodi, nuovi sistemi.

Come riuscire quindi a portare le persone da brave ad Eccellenti? In MyAcademy usiamo un metodo chiamato LASER, perché proprio come un fascio di luce laser è allineato sui quattro pilastri per ottenere prestazioni superiori. Più la luce arriva diretta su questi 4 pilastri e più performanti sono i risultati. Un libro pratico, ricco di esercizi e spunti per cominciare subito a passare da bravo ad Eccellente!



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