



SHIFT: How Top Real Estate Agents Tackle Tough Times

Gary Keller, Dave Jenks, Jay Papasan

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SHIFTS happen...

Markets shift and so can you. Sometimes you'll shift in response to a falling market and other times you'll shift to take your business to the next level. Both can transform your business and your life. You can change your thinking, your focus, your actions, and ultimately, your results. You can get back in the game and ahead of the competition. The tactics that jump-start your business in tough times will power it forward in good times. Put your business into another gear - shift!

SHIFT explores 12 proven strategies for achieving success in any real estate market including:

Expand The Options: Creative Financing

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