



## The Leadership Secrets of Genghis Khan

John Man

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Genghis Khan is history's greatest conqueror. As a teenager he was an outcast fleeing enemies on a mountain in northern Mongolia, an exile, a nobody. Yet it took only twenty years for Genghis to build the largest land empire in history - four times the size of Alexander's, twice the size of Rome's.

How did he do it? What lessons does his life reveal about the nature of leadership? What is 'greatness' in leadership? What traits did Genghis possess exactly? Were they unique, or might some apply in other times and other places - even here and today?

In Leadership Secrets of Genghis Khan, John Man re-examines the life of Genghis Khan to discover the qualities, characteristics and strategies that made him the great leader that he was. The answers are sometimes surprising. Genghis was far from just the tyrant that history records, but rather a leader of exceptional vision and modernity. And many of the secrets of his success are as valuable and applicable in today's competitive business world as they were in rallying the Mongol hordes.



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